

Date: 24-01-2023

ISIN: INE526R01028 SCRIP CODE: 539017 SCRIP ID: STARHFL PAN NO. AAGCA1988C

To, BSE Limited Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai-400001

#### **Sub: Press Release**

Dear Sir / Madam,

Pursuant to Regulation 30 of SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015, please find attached press release with respect to Unaudited Financial Results for the quarter and nine months ended December 31, 2022 which will be disseminated shortly. The content of which is self-explanatory.

The Press Release may also be accessed on the website of the company at www.starhfl.com

This is for your information and record.

Thanking You,

FOR M/s. STAR HOUSING FINANCE LIMITED

6. R. Mahte

Shreyas Mehta Company Secretary and Compliance Officer M.No. A38639



**Encl: Press Release** 



# STAR HOUSING FINANCE LIMITED REGISTERS ROBUST BUSINESS PERFORMANCE. POSTS STRONG RESULTS FOR 9M ENDING DEC 31, 2022 REGISTER 545% Y-O-Y INCREASE IN PAT. NETWORTH CROSSES RS. 100 CRS. BONUS AND SUBDIVISION / SPLIT OF SHARES EFFECTED THEREBY REWARDING SHAREHOLDERS

Mumbai | Jan 24, 2023

STAR Housing Finance Limited (Star HFL), a BSE listed (BSE Scrip code BOM: 539017) rural home finance company has continued its growth momentum moving into the second half of FY2022-23. This is reflected in strong Q3 performance and resultant record financial results for 9M ending Dec 31, 2022. The board of directors of Star HFL have today approved these financial results and now Star HFL has entered the last quarter of the FY carrying the same momentum forward.

#### **Operational and Financial Highlights:**

**Record Disbursement:** Star HFL has disbursed Rs100+ crs disbursement for the first time in a financial year with one more quarter to go by. The Company has registered 466% y-o-y growth in disbursements for 9M FY2023.

**Geographical Presence**: Star HFL has a diversified presence across western and southern India through 20 semiurban / rural locations covering over 40 districts and staffed by 135+ employees with registered / corporate office in Mumbai.

**Well Capitalised:** Star HFL is now a Rs. 100 crs net-worth company. This milestone has been achieved with 3 rounds of successful capital raise over the last 12 business months. Reputed professionals from BFSI space, Capital Market space, FPI and Family Office have participated in its capital infusion journey and now are part of the ecosystem of 7000+ shareholders.

**Top Line Growth:** Total income comprising of Interest Income and Other Income has registered 80% y-o-y growth for 9M ending Dec 31, 2022.

**Bottom line growth**: Star HFL has registered 545% y-o-y growth on PAT for 9M ending Dec 31, 2022 and is now well poised to generate meaningful ROA and ROE for shareholders as the book builds and income gets booked for the entire period from hereon.

**Bonus and Split effected:** With 1:1 bonus and 1:2 split effected; the existing shareholders have been rewarded by this corporate action with an objective to create long-term & sustainable value for stakeholders.

**ESOP I to be exercised:** ESOP I scheme for eligible employees is now set to get exercised, a move aimed at creating ownership, accountability and value creation for employees post all necessary approvals.

**Liability continues to scale-up:** Star HFL has received credit lines from SBI, Sundaram HFL, MAS Rural, Maanaveeya Development Finance and ICICI Bank during Q3 and has strong funding pipeline through relationships with Banks and FIs to complement the AUM growth. Star HFL continues to have strong relationship with the National Housing



Bank for refinance facilities.

**Build-up of quality loan book** –PAR has reduced from 19% in Mar 2022 to 7.10% as of Dec 2022. This has been achieved given implementation of a robust receivable management framework across operational centers. Live accounts are continuously monitored by the receivable management team and the BIU unit throws any exception that may arise in the overall health of the portfolio. Retail portfolio developed post Oct 2019 has 99%+ OTRR. Overall PAR shall get rationalized as the book gets build and monitored

| Operating & Financial Performance (In Lakhs) | 9M FY2022-23 | 9M FY2021-22 | Y-o-Y Change |
|--|--------------|--------------|--------------|
| Disbursements                                | 11296.37     | 1995.29      | 466%         |
| AUM (On Book + Off Book)                     | 18757.28     | 10159.15     | 85%          |
| GNPA (%)                                     | 2.15%        | 3.34%        | -1.19%       |
| NNPA (%)                                     | 1.65%        | 2.95%        | -1.30%       |
| Interest Income                              | 2197.24      | 1324.17      | 65.93%       |
| Total Income                                 | 2474.70      | 1375.49      | 79.91%       |
| PBT  | 762.83       | 117.41       | 550%         |
| PAT  | 582.94       | 90.39        | 545%         |
| Borrowing O/s                                | 12278.37     | 6105.19      | 101.11%      |
| Net Worth                                    | 10237.29     | 6263.10      | 63.45%       |
| Leverage (x)                                 | 1.2x         | 0.97x        | 0.23x        |
| NIM (Annualized) (%)                         | 12.26%       | 10.46%       | 2%           |
| ROE (Annualized) (%)                         | 9.34%        | 2.07%        | 7%           |
| ROA (Annualized) (%)                         | 3.91%        | 0.95%        | 3%           |
| BVPS (Rs.)                                   | 13.53        | 9.44*        | 4.09         |
| EPS (Rs.) (Annualized)                       | 3.35         | 0.52         | 2.83         |

\* adjusted post bonus and split

Speaking on the performance of the Company, Mr. Ashish Jain, MD of Star HFL said, "Star HFL started its growth momentum from current FY and this has continued in each of the quarters. This growth is backed by robust processes and guidelines that anchor our day-to-day operations. Quality is of precedence for us, the fact evident in improvement in PAR, GNPA and NNPA metrics. We are now well set to culminate the year with same momentum and look forward to register strong business metrics for the entire year"

Speaking on the performance Mr. Kalpesh Dave, Head Corporate Planning and Strategy at Star HFL said, "Star HFL has built capacity for the scale up that we have seen in the current FY and continues to invest in branch infra, technology and domain for the next phase of growth in FY2023-24. Our strong capitalization levels and moderate leverage levels give us ample headroom to further strengthen liability and build AUM. Utilization of current capacity has resulted in strong bottom line as the unit cost operating metrics is slowly starting to build and the book is generating income for the operating period. We see ROA and ROE start getting build for the stakeholders as we grow profitably from hereon without losing focus on the asset quality."



## Company Financials for Q3 FY2022-23

## Profit and Loss Statement (Figures in Lakhs):

|        |  | Quarter Ended |             | 9M Ended    |             | Year Ended  |            |
|--------|--|---------------|-------------|-------------|-------------|-------------|------------|
| Sr.No. | Particulars  | 31-12-2022    | 30-09-2022  | 31-12-2021  | 31-12-2022  | 31-12-2021  | 31-03-2022 |
|        |  | (Unaudited)   | (Unaudited) | (Unaudited) | (Unaudited) | (Unaudited) | (Audited)  |
|        | Revenue From Operations                                  |               |             |             |             |             |            |
| (i)    | Interest Income  | 888.864       | 742.117     | 448.585     | 2,129.94    | 1324.168    | 1797.366   |
| (ii)   | Fees & Commission Income                                 | 30.228        | 25.177      | 4.732       | 67.277      | 19.564      | 24.169     |
| (iii)  | Other Operating Income                                   | 5.480         | 7.306       | 1.826       | 16.570      | 3.648       | 32.354     |
| (iv)   | Gain/loss on derecognization of financial Assets         | 8.517         | 15.427      | 6.778       | 20.593      | 2.461       | 7.344      |
| (v)    | Net Gain/Loss on Fair Value Changes                      | 62.522        | 72.522      | 9.406       | 139.287     | 11.617      | 11.211     |
|        | Other income   | -             | -           | -           | 101.005     | 14.034      | 64.097     |
| I      | Total Income   | 995.611       | 862.549     | 471.600     | 2,474.696   | 1375.492    | 1936.540   |
|        | Expenses   |               |             |             |             |             |            |
| (i)    | Finance Cost   | 284.131       | 205.780     | 161.588     | 690.666     | 467.563     | 617.014    |
| (ii)   | Impairment of Financial Instruments                      | 18.011        | 12.629      | 15.017      | 37.382      | 58.455      | 50.965     |
| (iii)  | Employee Benefits expenses                               | 218.102       | 175.520     | 141.180     | 532.297     | 414.550     | 569.024    |
| (iv)   | Depreciation and amortisation expenses                   | 10.457        | 8.081       | 6.572       | 25.146      | 17.332      | 27.212     |
| (v)    | Other Expenses   | 152.876       | 170.013     | 110.729     | 426.377     | 300.179     | 364.431    |
| П      | TOTAL EXPENSES   | 683.577       | 572.023     | 435.086     | 1,711.868   | 1258.079    | 1628.646   |
|        |  |               |             |             |             |             |            |
| III    | Profit Before Tax (I-II)                                 | 312.034       | 290.526     | 36.514      | 762.828     | 117.413     | 307.894    |
| IV     | - Tax Expenses   |               |             |             |             |             |            |
|        | - Current Tax  | 59.926        | 74.492      | 9.127       | 167.822     | 31.018      | 45.913     |
|        | - Deferred Tax   | 22.100        | (1.188)     | (2.135)     | 12.065      | (3.993)     | 23.773     |
| V      | Profit For the period (III-IV)                           | 230.008       | 217.222     | 29.522      | 582.941     | 90.388      | 238.208    |
|        | - Other comprehensive Income                             |               |             |             |             |             |            |
|        | a) Items that will not be reclassified to profit or loss |               |             |             |             |             | 9.976      |
|        | -Re-measurements of defined benefit liability            | -             | -           | -           | -           | -           | (2.511)    |
|        | -Income Tax effect                                       |               |             |             |             |             | (2.511)    |
|        | b) Items that will be reclassified to profit & loss      | -             | -           | -           |             |             | -          |
| VI     | Total Other Comprehensive Income                         | -             | -           | -           | -           | -           | 7.465      |
| VII    | Total Comprehensive Income (V+VI)                        | 230.008       | 217.222     | 29.522      | 582.941     | 90.388      | 245.673    |
| VII    |  | 230.008       | 217.222     | 23.322      | 562.941     | 50.500      | 243.073    |
|        | Earnings Per Share (of Rs. 10/- each)                    |               |             |             |             |             |            |
|        | Basic  | 0.31          | 0.31        | 0.05        | 0.83        | 0.14        | 0.37       |
|        | Diluted  | 0.31          | 0.31        | 0.05        | 0.83        | 0.14        | 0.37       |
|        | Face value per share (Amount in INR)                     | 5.00          | 5.00        | 5.00        | 5.00        | 5.00        | 5.00       |



## Balance Sheet Statement (Figures in Lakhs)

| Sr.No. | Particulars   | As on Dec 31, 2022 | As on Dec 31, 2021 | As on Mar 31, 2022 |
|--------|---|--------------------|--------------------|--------------------|
|        | ASSETS  |                    |                    |                    |
| 1      | Financial Assets                                    |                    |                    |                    |
|        | - Cash and cash equivalents                         | 3440.85            | 260.64             | 2917.927           |
|        | - Bank balance other than cash and cash equivalents | 1230.41            | 352.11             | 519.824            |
|        | - Loans   | 17933.18           | 10556.51           | 10231.464          |
|        | - Investments                                       | 878.38             | 849.04             | 857.788            |
|        | - Other Financial assets                            | 478.92             | 453.24             | 480.750            |
|        | Total Financial Assets                              | 23961.75           | 12471.54           | 15007.753          |
| 2      | Non- financial Assets                               |                    |                    |                    |
|        | - Property, plant and Equipment                     | 133.08             | 103.72             | 104.227            |
|        | - Intangible Assets                                 | 143.84             | 54.52              | 52.729             |
|        | - Right to use Assets                               | 4.00               | 8.81               | 7.606              |
|        | - Deferred tax assets (net)                         | 9.43               | 51.77              | 21.490             |
|        | - Current Tax Assets (Net)                          | 29.53              | 67.66              | 88.383             |
|        | - Other non-financial assets                        | 127.52             | 75.28              | 43.841             |
|        | Total Non-Financial Assets                          | 447.40             | 361.77             | 318.276            |
|        | Total Assets  | 24409.15           | 12833.31           | 15326.029          |
|        | LIABILITIES AND EQUITY                              |                    |                    |                    |
|        | LIABILITIES   |                    |                    |                    |
| 1      | Financial Liabilities                               |                    |                    |                    |
|        | - Borrowings  | 12278.37           | 6105.19            | 7847.786           |
|        | - Other Financial liabilities                       | 1857.69            | 411.91             | 1024.656           |
|        | Total Financial Liability                           | 14136.06           | 6517.10            | 8872.442           |
| 2      | Non-Financial Liabilities                           |                    |                    |                    |
|        | - Provisions  | 21.04              | 44.97              | 37.505             |
|        | - other non-financial liabilities                   | 14.74              | 8.13               | 6.232              |
|        | Total Non-Financial Liability                       | 35.79              | 53.10              | 43.737             |
| 3      | Equity  |                    |                    |                    |
|        | - Equity Share capital                              | 3782.55            | 1658.22            | 1658.223           |
|        | - Other Equity                                      | 64.54.75           | 4604.88            | 4751.627           |
|        | Total Equity  | 10237.29           | 6263.10            | 6409.850           |
|        | Total Liabilities and Equity                        | 24409.15           | 12833.31           | 15326.029          |
|        |   |                    |                    |                    |



## About Star Housing Finance Limited (Star HFL)

Star Housing Finance Limited (Star HFL) is BSE listed rural focused housing finance company. The Company has been operational in the low cost housing finance space since 2009. Star HFL provides long term housing finance assistance to EWS/LIG families towards purchase/construction of low-cost housing units (affordable housing) in its operational geographies. Star HFL is a professionally managed Company with a presence across states of Maharashtra, Madhya Pradesh, Gujarat, Rajasthan and Tamil Nadu. Star HFL is registered as a Primary Lending Institution (PLI) under the Pradhan Mantri Awas Yojana (PMAY) and has received subsidy for its qualified customers under CLSS scheme. Star HFL has its Registered & Corporate Office in Mumbai, Maharashtra

For further details contact: **Mr. Kalpesh R Dave** Head Corporate Planning & Strategy Star Housing Finance Ltd | Email: <u>kalpesh.dave@starhfl.com</u>